

## **COMMERCIAL SUPPORT AND LOGISTICS COORDINATOR**

### **With FAST TRACK DEVELOPMENT TO SALES**

**Location: Maasdijk, Netherlands**

#### **Ready to Jump-Start Your Career in the AGF Industry?**

**Are you passionate about fresh produce and eager to develop your career in the dynamic world of sales? We're looking for an ambitious, motivated individual to join us as a Commercial Support & Logistics Coordinator. This role is designed for someone who wants to grow their career quickly and transition into a Junior Sales Manager position within 1 to 2 years.**

If you're currently working in a production or back-office role within the AGF (fresh produce) industry, or if you have some experience and want to take on a new challenge, we want to hear from you!

What's in it for you?

- **Fast-Track Career Development:** This is a unique opportunity to build the skills and experience needed for a sales role. Initially, you'll dive into the complex Avocado tasks in Commercial Support/Backoffice, then transition to a Junior Sales Manager position, engaging directly with our customers across food service, retail, and wholesale sectors.
- **International Exposure:** Work in a diverse, multi-lingual environment and engage with colleagues and clients from various cultures.
- **Comprehensive Learning:** You will gain hands-on experience in both back-office support and logistics coordination, critical functions that will prepare you for a successful future in sales.
- **Supportive Environment:** Work in a collaborative team where your professional development is a priority.

#### **Key Personal Characteristics:**

- Commercially ambitious with a strong desire to grow in a sales career;
- At least 1 year of experience in the AGF sector (e.g., fresh food, fast-moving consumables, or warehouse environment)
- Internationally-minded with an interest in diverse cultures and global business operations
- Proficient in English (our primary office language); Dutch is a plus, but not required
- Passionate about fresh produce (AGF) and eager to deepen your industry knowledge
- Energetic, motivated, and ready to take on new challenges
- Strong attention to detail and an ability to manage multiple tasks effectively
- Own transport required for commuting to the office

#### **Position Overview:**

As a Commercial Support & Logistics Coordinator, you'll play an integral role in supporting the sales team and ensuring smooth operations in the back-office. Initially, you'll focus on the Avocado tasks related to commercial support and logistics coordination, laying the foundation for a transition into a Junior Sales Manager role.

Your responsibilities will include:

- **Commercial Support:** You'll work closely with the sales team, providing service-oriented support to ensure efficient process flow. You'll manage the administration (from A-Z) of incoming goods, placing production orders, and executing sales orders.
- **Logistics Coordination:** As part of the back-office team, you will coordinate incoming goods to the company's stock inventory, ensuring all regulatory and inventory paperwork is in place. You'll also ensure logistics are arranged and that key supply chain members are informed.
- **Sales Development:** After gaining comprehensive knowledge and experience in commercial support and logistics, you'll have the opportunity to transition into a Junior Sales Manager role. This involves developing sales skills, building strong customer relationships, and directly engaging with our clients in food service, retail, and wholesale sectors.

### Your future role as Junior Sales Manager:

- **Customer Relationship Management:** You'll form the primary point of contact for clients in your assigned region, focusing on maintaining and strengthening long-term relationships.
- **Sales & Account Management:** As you grow into the sales function, you'll work to expand our customer base, negotiate contracts, and close deals.
- **Travel:** You'll travel regularly to your assigned region in Northern Europe, meeting customers, exploring new opportunities, and ensuring long-term business success.

### Team & Work Environment:

You'll be part of a supportive team, consisting of two part-time Commercial Support Agents and one full-time Supply Chain & Logistics Administrator. Together, you'll work in an international office based in Maasdijk (Westland area), The Netherlands, where we manage our operations and collaborate closely with our colleagues across the company.

### What We Offer:

- **Fast-Track Career Development:** A clear pathway to transition from Commercial Support/Backoffice into a Junior Sales Manager role within 1 to 2 years.
- **Career Growth:** Opportunities for salary increases and career advancement based on performance and milestones (6 months and 1 year).
- A competitive salary starting at €2,800 gross per month, with room for growth as you progress.
- Regular team outings and a fun, dynamic work environment.
- The opportunity to work with one of our key products – avocados – and gain valuable experience in a thriving market.

Ready to grow with us? If you're passionate about fresh produce, eager to develop your career in sales, and want to be part of a dynamic, international team, we encourage you to apply today!